#### **Economic Update**

#### Can the Fed Thread the Needle?

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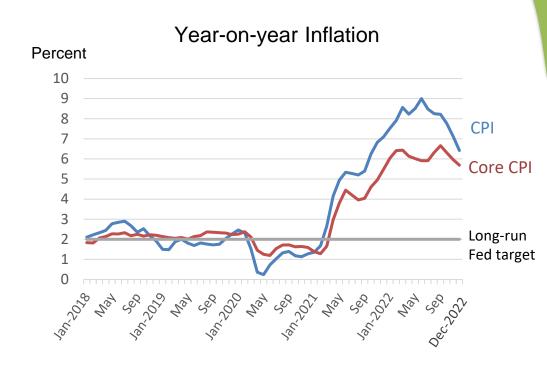
VLI Maui January 2023

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### Inflation dominates everything

- Inflation has proven maddeningly persistent
- It has begun to ease, but remains very high
  - The highest inflation rates in four decades
- Due both to strong demand and some lingering supply constraints

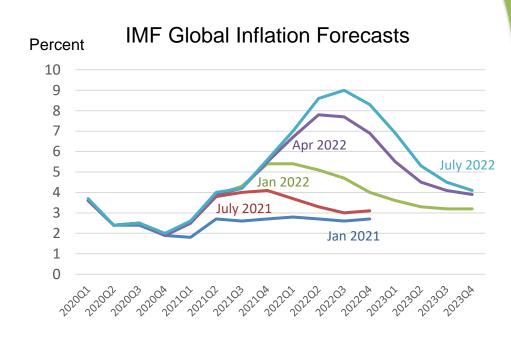




Source: US Bureau of Labor Statistics. Core inflation excludes volatile food and energy.

### Not just a US surprise

- Globally, inflation has continually exceeded forecasts
- Made worse in foreign countries by the sharp weakening of their currencies against the dollar
  - Weaker currencies means they are "importing" inflation via higher import prices
  - Possible developing country debt crises



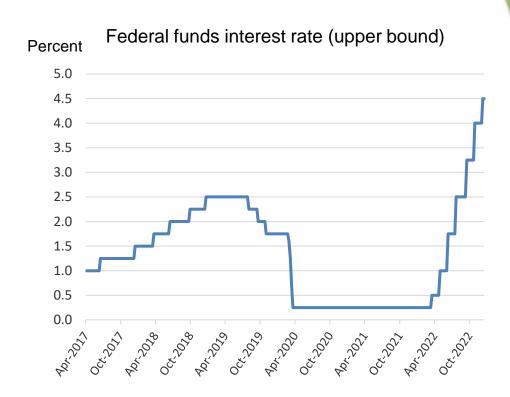


Source: International Monetary Fund, World Economic Outlook.

### Fed has raised rates rapidly

- The Fed fights inflation by raising interest rates to discourage borrowing and spending
- Fed has raised rate for seven meetings in a row
  - Some were "super-sized" threequarter point hikes
  - Most rapid increase in interest rates since the early 1980s
- Mortgage rates soared about 7% before a small pullback





Source: Federal Reserve via <a href="https://fred.stlouisfed.org/">https://fred.stlouisfed.org/</a>

### The Big Question:

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Can the Fed get inflation under control without causing a recession?

– Can it thread the needle?

Where are we already seeing effects of Fed tightening?

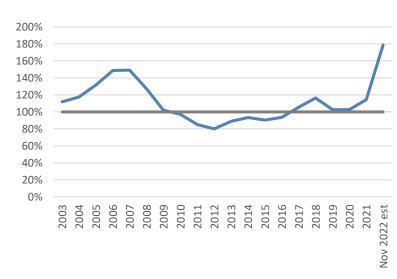


### Housing: Affordability has crashed





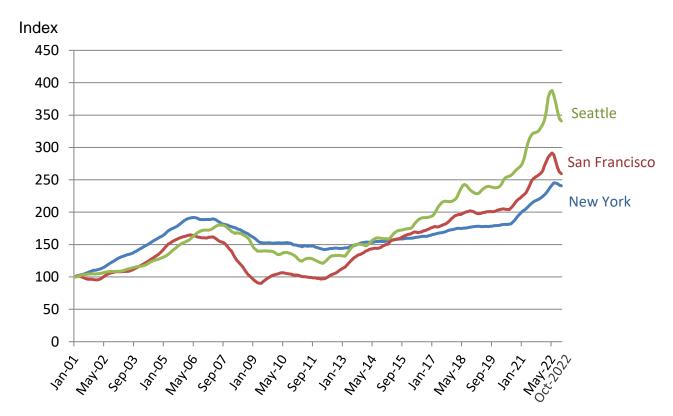
#### Seattle Median Home Price as A Percent of Affordable Price





Sources: realtor.com; S&P Dow Jones; US Census Bureau; Freddie Mac; bankrate.com; smartasset.com; author's calculations. Some underlying figures for 2021-22 are estimates.

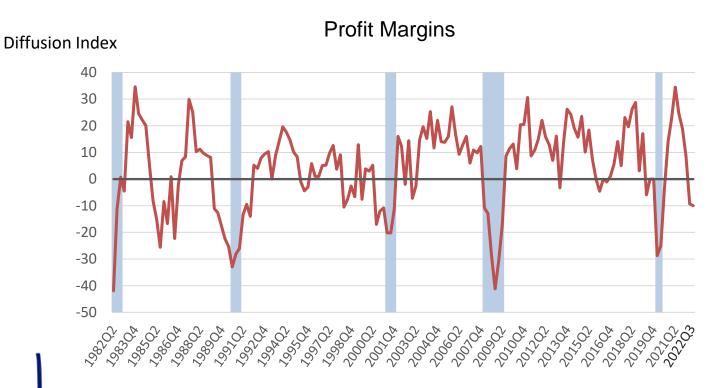
### Home prices have begun to turn





Source: Case-Shiller data, S&P Dow Jones

### Signs of broader slowing? Profits falling





Source: National Association for Business Economics Business Conditions Survey

Diffusion index is the difference between respondents reporting expanding margins and those reporting

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# Signs of broader slowing? Both manufacturing and services are now contracting



### Labor markets remain strong. Too strong?

- The US labor market remains very tight
  - The number of job openings per unemployed worker is nearly twice its "normal" level
  - The unemployment rate is a very low 3.5%
    - Lowest since Feb 2020
- Wage gains have been rapid
  - If falling short of inflation
- The pace of corporate hiring and wage gains are gradually decelerating





1.7 in Nov 2022



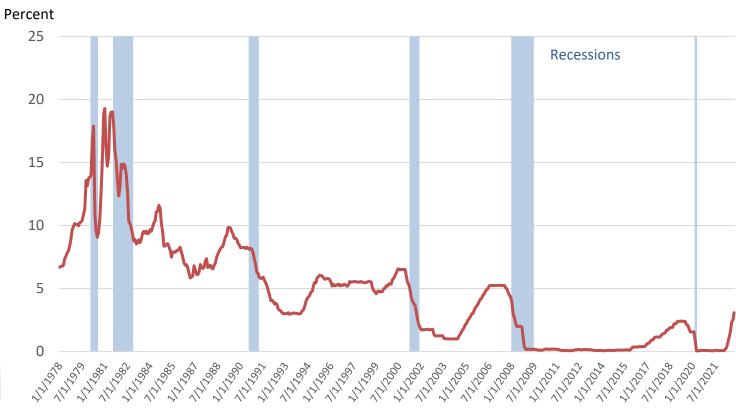
Source: US Bureau of Labor Statistics

### The Outlook: Can the Fed engineer a soft landing?

- Soft landing
  - Inflation brought back to acceptable level—<u>clearly moving toward</u> 2% long-run target...
  - ...without causing a recession—a broad-based contraction in economic activity
- Largely comes down to
  - How persistent is high inflation
  - And so how hard the Fed needs to stomp on the economy
- Fed's track record is poor
  - Most times they have tightened sharply, a recession has followed



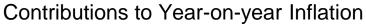
### The Fed's track record is poor

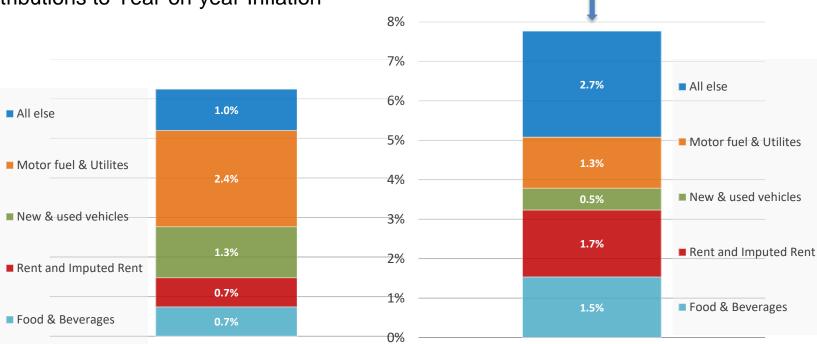




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### Transitory inflation is fading—now core is concern





9%



October 2021

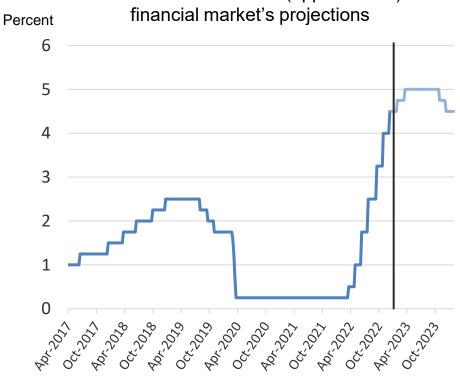
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October 2022

### Fed has a little further to go

- Fed has further to go in raising rates
- And rates will likely be held at a relatively high rate for some time
  - Until there are clear signs that high inflation is over
  - The labor market "shows only tentative signs of rebalancing, and wage growth remains well above levels that would be consistent with 2 percent inflation over time,"

-Jerome Powell in November



Federal funds interest rate (upper bound) and

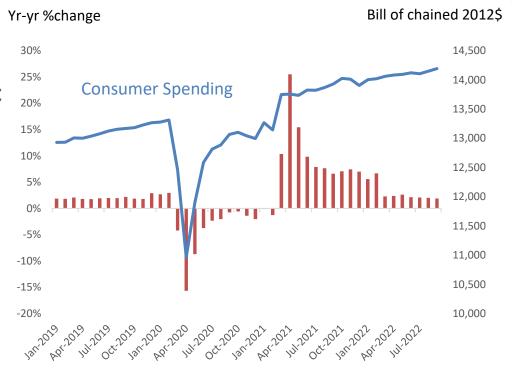


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Source: Federal Reserve via <a href="https://fred.stlouisfed.org/">https://fred.stlouisfed.org/</a> CME FedWatch Tool, Jan 12, 2023

### Spending momentum has dialed back

- Consumer spending has slowed after a post-pandemic recovery surge
- It is still expanding at a moderate pace

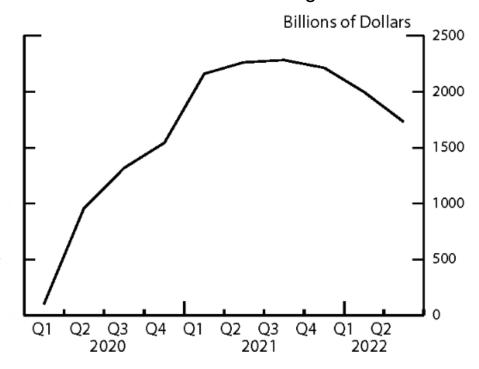




### Households still have saved money

- Consumers are pessimistic about the economic outlook
- But they are only slowly working down excess savings from the pandemic
  - Huge fiscal support
  - Nothing to spend it on until now
- How long will this sustain healthy consumer spending?
  - Holiday spending was lackluster
    - Black Friday sales were up 4-5%; but much lower than 2021 after adjusting for inflation

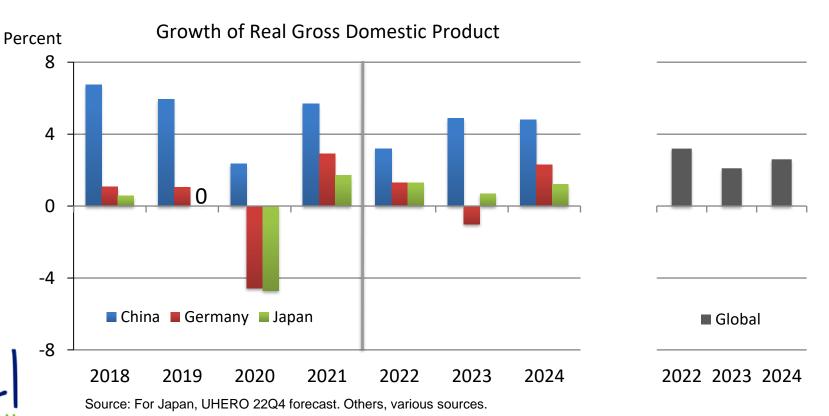
#### Stock of excess savings





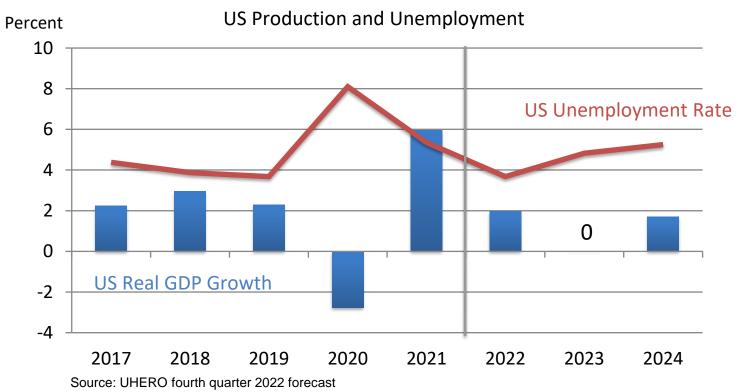
Source: Federal Reserve

### Outlook: Ukraine, inflation, *0-COVID* clobber global growth



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### Outlook: US recession means no growth in 2023

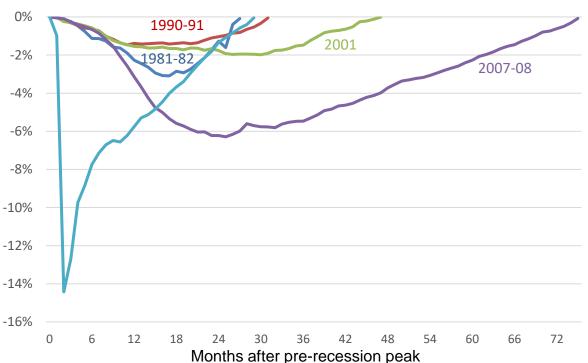




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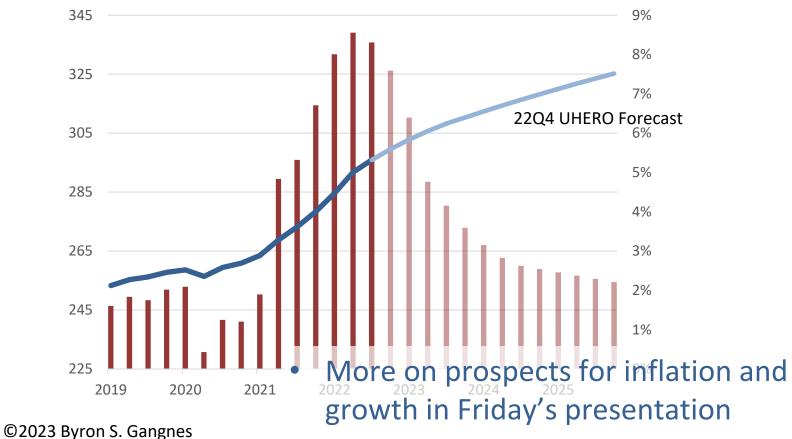
### Recession will look more like "typical" ones

Percent drop in job count





### Inflation will come down quickly





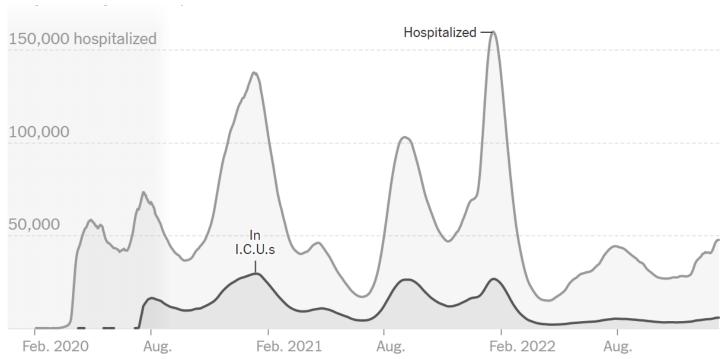
### Other factors that might matter?

- Midterm election results?
  - Hard to see how they will have much of an effect
  - Does not change the balance of power significantly
    - Republican House has only a razor-thin majority
    - Might IBut significantly increases the risk of fiscal cliffs?!
- COVID-19?



#### Is COVID-19 still a concern?

#### **United States Hospital Resources Used**

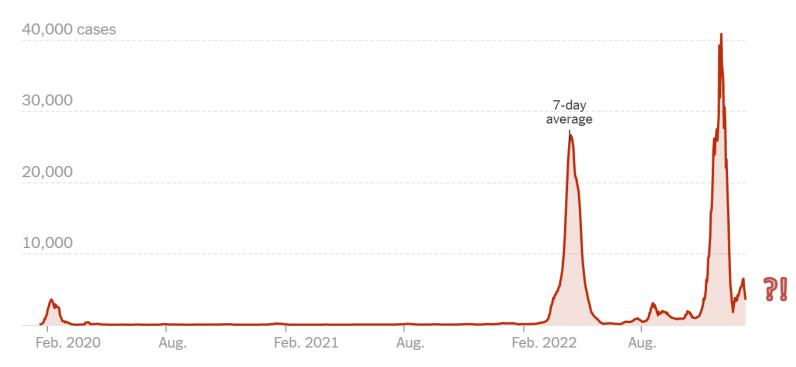




Source: New York Times, through 8, 2023

### In China? Is a new COVID crisis underway?

#### **New Reported Cases**

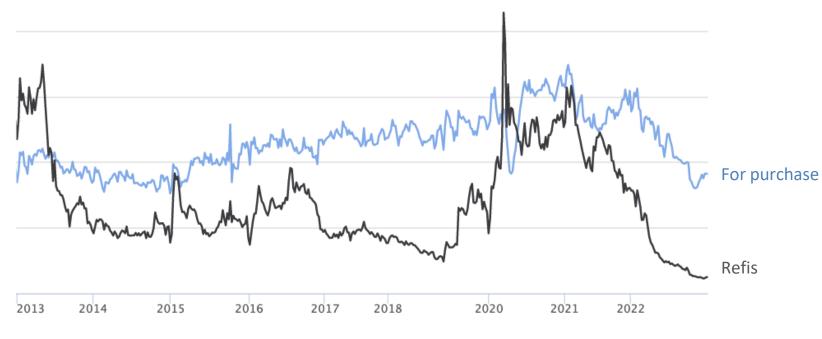




Source: New York Times from Chinese Data

### Challenges for financial institutions



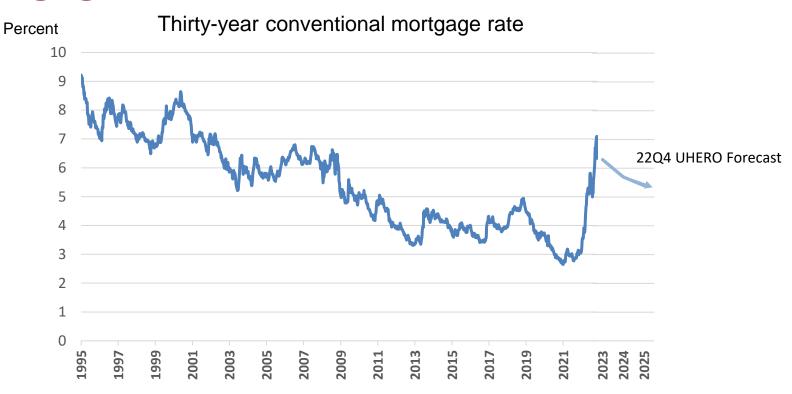




Mortgage Applications Index

Source: Mortgage News Daily

### Mortgage rates will take time to recede

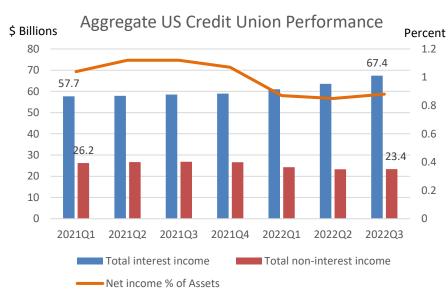




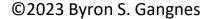
Source: Freddie Mac via FRED data site, UHERO.

#### Financial markets and institutions

- Challenges for credit unions
  - Mortgage lending has collapsed
  - Higher loan spreads are offsetting losses in non-interest (fee) income
    - Net income has fallen a bit
  - Will auto lending recover?
  - Defaults are very low, but.
- For financial markets
  - High volatility likely to continue
  - Stock market recovery will come, but when?
  - Housing sector may be more vulnerable
     than many believe
    - But no 2008-style meltdown is likely



NCUA Quarterly Data Summary reports



#### **Uncertainties**

- What could go right?
  - The Fed could luck out. Just enough tightening to reduce demand and price pressures
- What could go wrong?
  - The "Long and variable lags" of monetary policy impact mean the Fed overreacts (as usual)
  - The global downturn is more severe
  - Bigger drop in spending, investment, employment
- In any event, the path ahead will be challenging.



## Thank you!

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